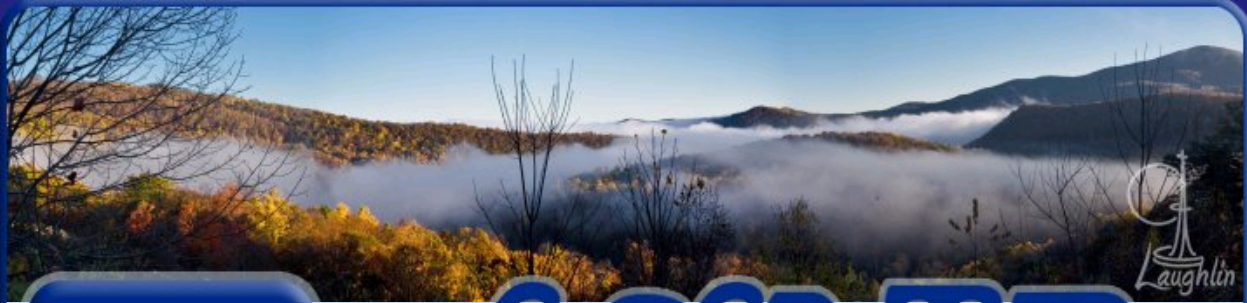


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# THE GAS GRABBER

The Gas Grabber is a monthly publication of R. L. Laughlin & Co., Inc. consulting in chart integration and field services since 1970

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- \* 5-Day Turnaround?
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### new hire:

In December, the team at RLLCO was pleased to welcome **John Starcher** as the new fab shop foreman. John is a thirteen-year veteran of the industry. He and his wife Rebecca come from Roane County, WV, and they have two children: 5-year-old Kamryn and 16-month-old Koltyn. In his free time, John enjoys fishing and hunting deer and elk.



### birthdays:

### R. L. Laughlin & Co. wants your Meter Run Project!

For years, RLLCO's Fab Shop has been building, transporting, and installing tailor-made meter runs from its dedicated fabrication facility. From raw tubing, we can cut, weld, hone, mic, and test your custom meter runs so they meet or exceed AGA specifications (14.3 1985 edition). All completed tubing is subjected to ultrasonic testing, then cleaned and painted. To request a quote on your project, contact John Starcher at 304-201-2559.



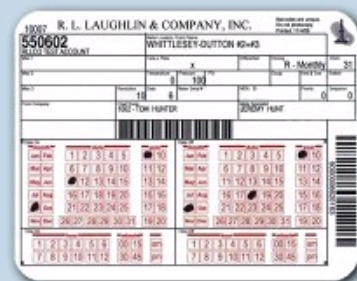
### 5-Day Turnaround on Chart Integration?

R. L. Laughlin & Co. is currently testing an exclusive new process that would give customers an unprecedented 5-day turnaround on chart integration. How is that possible, you ask? It involves placing a high-end scanner at the customer's office; all document imaging is then performed there using a new version of RLLCO's proprietary RapidImager software. By cutting out the time and expense of shipping charts, we think this new process will create a win-win situation for everyone. We'll keep you posted as things progress...



### New Label Speeds the Intake Process

With the start of the New Year, RLLCO's clientele began affixing the all-new DateSensor label to the backs of most charts. Unlike a traditional chart label, the DateSensor features an array of blocks the chart changer can fill in to indicate date and time on/off. When RLLCO receives the chart, its RapidImager scanner software reads the label without the need of a human—speeding not just the intake process but turnaround in general. The





Jan 14  
Tim Tinsley

[contact us:](#)

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R. L. Laughlin & Co.,  
Inc. is an American-  
owned company.

DateSensor is compatible with all types and sizes of charts, including orifice, direct, temperature, and fast/slow.



**Employee of the Quarter: Joe Wigal**

Joe Wigal grew up in Wirt County, where he graduated high school in 1993. He served his country in the Air Force for the next five years, servicing and repairing navigation and flight control systems. Since then he has installed and maintained communications equipment in the restaurant, retail, and fast food industries.

Joe joined the team at R. L. Laughlin & Co. in January of 2008. With his specialized knowledge of electronic meter installation and communication, he has been a great asset to the organization and its clientele.

